



07/07/2015

**West Lafayette Fire Department
300 North St
West Lafayette, IN 47906**

**REF: CHANGE TO SMART CAFS
ATTN: Apparatus Committee**

Apparatus Committee,

The following is regarding the change of the foam system from the CAFS Pro to the Smart CAFS for your new pumper currently in production, GSO #9944. The current Hale CAFS Pro foam system will be changed to the new Hale Smart CAFS per the attached specification, for your review and approval. If approved, please indicate by signing this letter in the space provided below. This upgrade to the Hale Smart CAFS will be at a no cost to your fire department.

With the change in the foam system and the time utilized obtaining detailed specifications, KME has been delayed in ordering and procuring the components necessary for completing this upgraded system. As KME wants to assure adequate time is allotted to procure components and to complete this system to the quality level which we achieve on our apparatus, KME is requesting up to a 60-day extension to the contract delivery. The current contract delivery terms are 365 days, which would be extended up to 425 days.

Due to the extension of the penalty an additional pre-pay discount will be given for each 30 days taken. The additional amount will be \$1625.75 for the first 30 days and an additional \$1625.75 for the second 30 days for a total of \$3251.50 for the 60 days.

Please review and return a signed copy of this letter no later than July 17, 2015 to accept the new Hale Smart CAFS and contract extension.

Kovatch Mobile Equipment Corp.

One Industrial Complex, Nesquehoning, PA 18240 USA

(800) 235-3928 Toll Free ▪ (570) 669-9461 Ph ▪ kme@kovatch.com ▪ www.kovatch.com

ISO 9001:2008 CERTIFIED

Thank you again and if you have any questions please feel free to contact me at 570-273-2817 or ckuzio@kovatch.com.

Respectfully,

Christopher Kuzio

Chris Kuzio
Contract Specialist
570.273.2817
ckuzio@kovatch.com

Fire Department/Municipality/Corporate Authorization:

Approved: _____
Name

Title

Signature

Date